

Building the Next Generation Digital Ecosystem and Loyalty Platform in Southeast Asia (SEA)

ABOUT SOCIETY PASS

Founded in 2018 as a data-driven loyalty, fintech and e-commerce ecosystem in the fast-growing SEA markets of Vietnam, Indonesia, Philippines, Singapore and Thailand, which account for more than 80% of the SEA population, and with offices located in Angeles, Bangkok, Ho Chi Minh City, Jakarta, Manila, and Singapore, Society Pass Incorporated (NASDAQ: SOPA) is an acquisition-focused fintech and e-commerce holding company operating 6 interconnected verticals (loyalty, digital advertising, travel, F&B delivery, telecoms, and lifestyle), which seamlessly connects millions of registered consumers and hundreds of thousands of registered merchants/brands across multiple product and service categories throughout SEA. Society Pass is home to familiar brands such as Leflair, Pushkart, Handycart, Gorilla, Thoughtful Media, Mangan, and NusaTrip.

Additional information is available at: https://thesocietypass.com.

IPO

- NASDAQ IPO on 09 November 2021
- Shares added to the Russell 2000 index in December 2021
- Number of Shares Outstanding: 28,419,450
- Market Capitalisation: US\$32.6 mn as of 28 February 2023 (Based on share price of US\$1.15)
- Share Price (52 Week High-Low): US\$ 0.90 4.55

KEY BUSINESS HIGHLIGHTS



OPERATIONAL HIGHLIGHTS

Experienced Management Team Powerful & Integrated Ecosystem

Integrated technology platform Multi-faceted revenue model

• Over 650 million people in SEA

Group CFO and Singapore GM

Manages finance, audit,

legal functions across all

20+ years of audit, control,

Responsible for marketing,

business development, PR,

CRM, SEO, social media,

product development

coordination across all

15+ years of management,

marketing, sales, business

development experience

corporate finance and

investment experience

regulatory, compliance and

Attractive Markets

MR. Raynauld LIANG

business units

MR. Rokas SIDLAUSKAS

business units

Group CMO

150+ years of on-the-ground experience

Unique Loyalty Program

Expected launch in 2Q 2023

KEY MANAGEMENT TEAM

MR. Dennis NGUYEN

Founder, Chairman, Group CEO

- Responsible for strategy, management, acquisitions, and investor/public relations
- 25+ years of management, M&A, capital markets, operations, finance, and legal experience in SEA, US, EU, Greater China, Korea, and Middle Eastern markets

MS. Pamela AW-YOUNG

Group COO and Thailand GM

- Manages HR, integration, commercial ops, and vendor relationships across all business units
- 28+ years of strategic planning, network planning, contract and vendor management, operational efficiencies and team management

MR. Howie NG

Group CTO

- Manages 50+ plus tech team and is responsible for design/implementation of API, architecture, security, database, microservices and payment gateways
- 20+ years of software development (Java, JavaScript, Python, Rust, Frameworks/Databases, Blockchain/Web3, and Data Science)

FINTECH AND E-COMMERCE INDUSTRY

- Verticals: Loyalty, Digital Advertising, Travel, Telecoms, Lifestyle, F&B Delivery
- Countries: Vietnam, Indonesia, Philippines, Singapore and Thailand

DIGITAL ECOSYSTEM

#Loyalty

A loyalty platform

creating long-term

generating revenue for

merchants, replacing

customer loyalty,

cash discounts



- THOUGHTFUL
- A Thailand-based. social commerce-

focused, premium digital video multiplatform network

A leading Vietnam-

based restaurant

delivery service

#Lifestyle



Vietnam's leading lifestyle e-commerce

#F&B Delivery

- pushkart.ph
- A popular grocery delivery company in Philippines

FINANCIALS

Units: US\$	31 Dec 2022*	31 Dec 2021	31 Dec 2020	31 Dec 2019
Revenues	6,132,357 (+1,179% YOY)	519,885 (+991% YOY)	52,453 (+503% YOY)	10,411
Cash	18,930,987	23,264,777	506,666	606,491
Assets	35,970,823	34,955,289	7,866,273	8,740,100
Liabilities	11,684,212	2,850,674	3,038,416	2,312,429
Shareholders Equity	24,286,611	32,104,615	(10,414,722)	(7,049,706)

* Management numbers

SEA MARKET POTENTIAL & LANDSCAPE

	VN	ID	РН	тн	SG			
GMV by Sector – 2025 (US\$ billion)								
e-Commerce	39	104	26	35	9.8			
Transport & Food	5.7	16.8	4.5	5.2	6.2			
Online Travel	5.9	9.7	3.4	8.5	8.4			
Digital Media	7	15.8	5.9	7.9	2.5			

Source: Google-Temasek e-Commerce SEA report 2021

- **#Digital Advertising**
 - nusatrip 🛜

#Travel

A leading Indonesiabased online travel agency and hotel technology platform

#Telecoms



Singapore based blockchain telco, offering local and travel e-SIM services

🗒 mangan.ph

A leading local restaurant delivery service in Philippines